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PRECISION INVESTMENT CASTINGS

July 23, 2008

Joe Kitzinger
K-Consult, LLC
N108W16076 Carriage Avenue
Germantown, WI 53022

Hi Joe,

Thanks for your help in cutting over \$22,000.00 annually off the Signicast Telecom spend. Getting out from under AT&T, for everything except for our Analog Lines, has been a breath of fresh air from both a customer service and cost reduction standpoint. Both Paetec and Norlight have done a good job for Signicast. In short order, the K-Consult, LLC vendor selection process saved Signicast:

- o \$8,100.00 annually on our point-to-point DS-1's.
- o \$5,400.00 annually on our Internet DS-1's and managed routers.
- o \$1,600.00 annually on old alarm line that was running to the Brown Deer Police Department.
- o \$430.00 annually on an unused ISDN BRI
- o \$2,300.00 annually on a CompleteLink Save renewal for our analog lines.
- o \$3,900.00 annually on our Local Calling costs.
- o \$660.00 annually on Long Distance and Toll-Free costs.
- o \$70.00 annually on some third party provider charges.

You knew all the providers to bring to the table and provided the legwork that usually would have taken mine and my staffs time. You more than paid for yourself in a short period of time. Thanks again, you really know your stuff.

A handwritten signature in black ink, appearing to read 'William Jahn', written over a horizontal line.

William Jahn
Vice President of Automation and Information Systems