



MAGNETEK

December 15, 2008

Joe Kitzinger

K-Consult, LLC

N108W16076 Carriage Avenue

Germantown, WI 53022

Joe ,

I want to than K-Consult and you for your diligent work on Magnetek's Telecom services this past year. The RFP's and Telecom audit you provided resulted in Magnetek saving over \$81,000.00 annually. You basically cut out monthly Telecom spend by approximately \$6,750.00 per month.

In going over the cost reductions you put in place, the savings included:

- \$19,000.00 annually via disconnect of payphones, unused Dial-up Internet accounts, a 3.0 Mg Internet pipe, out-of-band modems, unneeded and unused Bell South lines and services including voice mail boxes and legacy network.
- \$35,200.00 annually savings on our Long Distance bill by moving services moving from Netwolves to Paetec.
- \$2,260.00 annual savings via additional disconnects at our Nashville location.
- \$8,468.00 annual savings by renewing our ISDN PRI, Centrex lines, Analog lines and Local calling service plans in our Menomonee Falls locations.
- \$17,044.00 annual savings by moving our WAN from an AT&T Frame Relay Network to Global Crossing's MPLS Solution (and you didn't charge us for the new locations we added to the WAN).

Again thank you Joe. You are very logical and dillegent in your pursuit of getting the best services for the best price.

Regards:

Pete Williams

Manager of Data Administration