



September 17, 2009

Joe Kitzinger
K-Consult, LLC
N108W16076 Carriage Avenue
Germantown, WI 53022

Hi Joe,

I just wanted to say thank you for your efforts (so far) for Jacobus Energy. The audit and renewal project you started back in April 2009 is paying dividends. At last count, your work on "Phase 1" and "Phase 2", which is just our AT&T services, has saved Jacobus Energy about \$43,000.00 annually.

Your general knowledge of AT&T and the AT&T CompleteLink plan is impressive. With 80 separate AT&T bills and close to 200 Analog lines, you had your work cut out for you. You really understand the different AT&T programs well and helped us with AT&T MARC's, Save Rates, Total Volume Discounts and Feature Discounts. And you did a great job at using these to our advantage when it came to pricing and renewing both our "Legacy SBC" and "Legacy Bell South" contracts with AT&T.

Lastly, thank you for sharing your Telecom knowledge base with our inside staff here at Jacobus Energy. As you know, it's our goal to train our staff to do your job going forward. We look forward to hopefully saving and learning even more as you dig into the bills and services with our other (non-AT&T) Telecom providers.

Keep up the good work Joe.

A handwritten signature in blue ink that reads "Joe Berte".

Joe Berte
Vice President-Information Services